



## Eric S. Odderstol, PE

Associate Vice President

### Education

BSEE, Virginia Military Institute,  
1982

Navy Nuclear Power School,  
1983

MSCE (Environmental),  
University of Illinois at  
Urbana-Champaign, 1991

Certificate, Executive  
Management Program,  
Northwestern University  
Kellogg School of Business,  
2003

### Years of Experience

Total – 33

With ARCADIS – 4.5

### Professional Registrations

PE (Civil), IL, Expiration 11/15,  
License #062048497

### Professional Associations

CMAA  
SAME

### Additional Training

Federal Contracting Officer,  
DAWIA level III certified

### Software Expertise

Citandon Client Workspace

### Languages

English, fluent

Eric Odderstol is an industry leader with over 33 years of experience providing successful leadership for complex private, public agency and military organizations, programs and projects. His professional expertise includes organizational management and leadership, project and program management, resource management and optimization, and operations both nationally and internationally. Mr. Odderstol provides expert leadership for the assessment, organization, and delivery of complex programs, tailoring strategic planning, process improvement, risk management, resource leveling and logistics management to meet program-specific needs. Prior to joining ARCADIS, Mr. Odderstol was a career U.S. Navy Civil Engineer Corps Officer, holding several leadership roles of increasing responsibility, including two wartime commands.

## PROJECT EXPERIENCE

### Commercial/Industrial

#### Chromium Remediation Program

Location: Emeryville, CA

Role: Contracts Manager

Program Value: \$300 Million

Employed by: ARCADIS

Client: Pacific Gas and Electric

One of ARCADIS's first successful "Cross-divisional" pursuits. Critical team member for all aspects of this program, including pursuit, initial interviews with the Client, assessment, and implementation. Eric brought essential program management and acquisition planning skills to the team that, as acknowledged by the Client, were pivotal to the Win. He developed the acquisition strategy and wrote/executed the ensuing procurement plan for all aspects of this \$300M environmental restoration program. He conducted a thorough assessment of the existing program, evaluated past procurement practices, evaluated efficiency of resource utilization, and presented a balanced plan for successful program execution. He introduced innovative contracting approaches to create overall cost savings while ensuring all program objectives are met.

### Federal

#### Federal Market Sector Manager

Location: Chicago, IL

Role: Business Line Liaison

Employed by: ARCADIS

Client: US Federal Government

Lead Federal sector business development efforts of ARCADIS's Program/Construction Management Division by serving as primary liaison with the ARCADIS Federal Program team. Eric's extensive network of relationships within the Federal Government provided the Federal Program significantly improved access to key decision makers nationwide. He continually engaged with the Federal Division's senior leadership to coordinate opportunities and balance them against resources, and to educate the Federal division on the capability and capacity of the Buildings business line.

### Public

#### Capital Construction Program

Location: Chicago, Illinois

Role: Deputy Program Manager

Program Value: \$2.4 billion

Employed by: ARCADIS

Client: Public Building Commission of Chicago

Eric had responsibilities of resource planning and optimization, professional development, performance evaluation, and training of 50 professionals assigned to the program. For the overall \$2.4 billion capital program, he managed more than 20 projects valued over \$540 million and was responsible for overall program success in meeting cost, schedule and quality goals. His additional responsibilities included oversight of acquisition strategy development, strategic planning, schedule management, resource forecasting and management, claims and change management, and successfully keeping change order rates below industry standards.

### Private

#### **Walsh Construction Company**

Location: Chicago, Illinois

Employed by: Walsh Construction

Role: Senior Manager, Federal Business Development

Start Date: July 2009

End Date: August 2010

Eric was responsible for all facets of business development for Walsh Construction's \$640 million Federal Market. This was a new position; an important part of Eric's job was to assess Walsh's existing business practices and determine how his professional services and experience could be best leveraged. He analyzed potential opportunities by client (primarily NAVFAC and USACE) and region; made recommendations for potential pursuits for design/build opportunities and participated in proposal development. Mr. Odderstol improved both client satisfaction and company branding on a national level and facilitated expansion of Walsh's DoD market share (revenues increased to over \$1 billion in FY2011.)

### Public Sector/United States Navy

#### **Navy Expeditionary Combat Command**

Location: Norfolk, Virginia

Employed by: U.S. Navy

Role: Chief of Staff

Start Date: July 2007

End Date: June 2009

Mr. Odderstol was responsible for organizing, manning, training and equipping 40,000 military personnel. In this role, he routinely engaged with the highest levels of the Department of the Navy and the US Government. He oversaw a staff of 380 civilian, military and contractor personnel and was responsible for all aspects of budget, staffing, personnel management, and strategic planning. During the Command's first year of operations, he worked closely with leaders of 11 subordinate commands as they were integrated into a single organization, successfully bridging differences in culture, experience, and need to create an integrated whole. At a broader level, he directed the restructuring of Viet Nam era organizational structures involving thousands of personnel and dozens of capital resources nationwide, reshaping the workforce into one much more effective, efficient, and suited to the challenges of 21<sup>st</sup> century Military Operational Requirements. Ensured policies, funding, structure, and training supported Navy Maritime Strategy.

#### **22<sup>nd</sup> Naval Construction Regiment**

Location: Gulfport, Mississippi

Employed by: U.S. Navy

Role: Commodore

Start Date: July 2005

End Date: June 2007

As Commodore, Eric was responsible for overall structure and stability of the global workforce at the operational level; ensuring manpower levels, skills, and seniority were efficiently matched to continually evolving requirements. He led 3400 personnel in support of operations in 15 countries, requiring intricate coordination of supported military commanders, complex logistical support networks, and widely diverse operating environments. He delivered fast and effective construction in support of a variety of mission goals, including the leadership of 3400 Seabees in disaster response operations throughout the Gulf Coast in response to Hurricane Katrina.