Requirements and Guidelines
for the
MPM Capstone Communication Project

Master of Science in Project Management Program
Director: Professor Raymond Krizek
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Rationale for the MPM Communication Capstone Project

Written and oral communication are extremely important parts of project management. When employers are surveyed about the skills required for success, they routinely identify communication as critical. For that reason, the MPM Program includes a communication requirement — a 25-30 page capstone report and a 30 minute oral presentation. This requirement is designed to help you become a better writer and give you a competitive edge. Note: it is not a master’s thesis, which would require original research.

To fulfill this capstone requirement, you are expected to do the following:

- Complete the fall or winter quarter, half-credit MPM communication course, which culminates in the required proposal
- Work with an assigned communication faculty mentor to help you develop, write, and revise your capstone proposal, report and presentation slides
- Get feedback on technical content, as necessary, from other MPM faculty
- Take advantage of free writing consultations with writing tutors at Northwestern University’s Writing Place
- If necessary, hire a professional editor to help you with your final editing (correctness in grammar, style, punctuation, and documentation format).

The MPM directors expect you to work on the capstone communication project concurrently with your other course work. For most of you, this means you will begin working on your capstone at the start of your degree program and finish the capstone during the quarter in which you are taking your final course.

This process for completing your capstone project will help you achieve the major goal of the MPM communication requirement: that is, to establish a personal communication standard that represents your best writing and presenting and also earns the approval of professionals in project management and writing. Your commitment to fulfilling the MPM communication requirement will serve you well in whatever professional career you decide to follow.
Procedure for Completing the Requirements

The following procedure and milestones have been established to help you finish your report and presentation in time to graduate in June 2015. They assume you are beginning your work in the fall of the academic year and intend to finish in the spring. Note that if you plan to graduate in June, you must have met most of your milestones by the end of March and must have submitted your report and completed your oral presentation by the middle of April. However, if you are following a different timetable, or are working on your degree part-time, the milestones and seminar registrations are flexible. For example, even though the report and presentation are termed “capstone” assignments, you can complete the requirements before your coursework is complete, if you wish—or immediately afterwards. If you plan to finish for an August degree, but want to participate in the June graduation ceremony, this can sometimes be arranged; however, you need to have completed your entire draft report by the beginning of May in order to pursue this option. See the additional details below.

Overview: Three Stages for Submitting your Work

The capstone process falls into three stages, described briefly in this section. Each stage requires you to produce a specific deliverable. To get advice on each deliverable, you are expected to take the fall or winter quarter MPM communication course (fall, if you are planning to graduate in spring) and to work individually with an instructor from Northwestern’s Writing Program (Prof. Shwom or Hirsch), who will be your writing mentor.

- Stage 1: This stage is generally completed by taking the fall or winter quarter course, depending on your intended graduation date. In the course, in addition to receiving instruction about writing professional emails, you will receive help in identifying a topic, finding appropriate resources, organizing your information so that your report will be coherent, writing clear, concise paragraphs and sentences, correctly citing and documenting your sources, and presenting your report with professional looking PowerPoint slides and a good presentation style. You will produce two versions of your proposal, getting feedback on the first from your peers and your writing mentor.

  Students who take the course will receive half a credit and a letter grade for their work once they have a proposal that has been approved by Prof. Shwom or Hirsch. Final approval comes from Prof. Krizek. Students who do not take the course must make alternative arrangements with Prof. Hirsch. If you do not take the course, you will not receive course credit or a grade for your work in stage 1.

- Stage 2: This stage consists of writing a complete draft of your report. The required length is 25-30 double-spaced pages (plus appendices, if needed). If your report is longer than this, you will need to narrow your focus and pare down your writing to make it shorter. Note: Profs. Shwom and Hirsch will not read any draft sections until one of them has approved your proposal.
You are expected to write and submit the draft in sections, working closely with your assigned writing mentor. For example, you may submit the first 10 pages by Jan. 10, the next 10 by Jan 30, etc., giving your mentor sufficient time (at least a week) to read and comment on your draft as you continue to work on the next section. To complete Stage 2 satisfactorily, your draft report must be approved. To graduate in June, you must have a complete first draft of your report done by the first day of spring quarter. To graduate in August, you must have a complete first draft done by mid June.

Stage 3: During Stage 3 you do the final editing on your completed draft report, making any necessary revisions, and prepare the slides for your oral presentation. If necessary, you will engage the services of a private editor, at your expense, to help you with final editing. You can have your slides reviewed by Profs. Shwom or Hirsch if they are available, by a tutor in the Writing Place, or by a private editor.

**IMPORTANT: you cannot schedule a date for your final presentation until your report has been approved by Prof. Shwom or Hirsch and you are ready to give your three unbound copies to Prof. Krizek.** To graduate in June, you must submit your completed and approved report by mid April and have delivered your final presentation by May 8. This means all final editing must be done on both the report and your presentation slides. If you intend to graduate in August, you must complete your report and presentation by mid July. These deadlines are necessary because the MPM Program is required to submit documentation of completion to the Graduate School well before the end of a term.

Your capstone project is finished when your report and presentation have been approved by Professor Krizek and your MPM committee.

**Stage 1: Writing the Proposal**

The first step in working on your proposal is to choose a topic. We explore potential topics in the communication course, after which you will draft a proposal that includes the following:

- A proposed title for your project
- A paragraph or two introducing the problem you are investigating or the situation you are describing. This paragraph may provide important historical or geographical information, explain a controversy, discuss cultural context, including why the topic will interest project managers and who are the intended readers. This material is likely to become part of the preface or introduction in your report.
- A statement of the report’s purpose or objective – what new information or analysis will you provide to your readers that they cannot get elsewhere?
- A proposed table of contents and brief discussion of how you intend to cover your topic in sufficient depth in 20-30 pages
• Possible technical readers. As you choose a topic, you should consider not only your interest in the subject but your technical background. The committee evaluating your capstone report and presentation will expect those deliverables to be technically accurate and to demonstrate your expertise in some aspect of project management. However, your writing mentors and editors are not experts in engineering or project management. Therefore, you may need to identify a faculty member or outside expert who will be willing to read a draft of your report and give you feedback. The technical reader cannot be Profs. Krizek or Hadavi; that is not their role in the MPM Program.

• A preliminary list of resources for your project (books, articles, interviews, web sites, etc.) you intend to explore – formatted according to APA style. These are not the resources you use for your proposal; they are additional resources that you may explore. Note: Proposals with incorrect formatting will not be approved.

• A proposed timeline for completing your work, including specific dates for submitting draft sections. As mentioned above, your timeline must allow time for your mentor to read your draft sections and return them with comments as well as time for you to make revisions and have your revisions reviewed.

• A reference list including all sources to which you’ve referred in the proposal itself (in other words, correlated with any citations you’ve provided in your narrative). Just like your final report, your proposal will include appropriate citations for any material that you take from other sources, and these, like your list of potential resources must be formatted according to APA style (explained later in these Guidelines).

This draft proposal will be completed in stages and submitted during Week 9 of the fall quarter course.

If you are writing the proposal on your own, you will put the proposal through at least two drafts. During the revision process, you will work with your writing mentor to review the report scope--to ensure that it is neither too narrow nor too broad--and the report organization. You will also gather your resources and begin to discuss how you intend to use them and how you will be documenting your work. Once your proposal has been approved by Prof. Shwom or Hirsch, you will submit it to Prof. Krizek for final approval. If you are following the regular academic schedule, and assuming to finish your project in spring quarter, your completed proposal will be due on the Monday of exam week in fall quarter.

If in the course of writing your report you want to change your topic so that it differs from the topic of your approved proposal, you will need to submit a new proposal for approval.

Stage 2: Drafting your Report

The draft report should be written and submitted to your writing mentor in stages, for two reasons. First, this method is efficient because your mentor can be reviewing one draft section while you are writing the next section. Second, this method allows your mentor to discover any problems early on before you have written the bulk of your report. For example, she will be able
to tell whether your report is going to be too long, or whether your citations are inadequate, or whether you need to get additional help with grammar and style.

You should plan to submit the first sections of your draft report by mid January. If you complete the fall quarter communication course, you will have material for your preface and introduction by the time the quarter ends. Your draft should be formatted to follow the specifications at the end of these guidelines; a correctly formatted draft will help you estimate the length of your report. Also, your draft report sections must include parenthetical citations for any material that you quote, summarize, or paraphrase. Documenting your sources early will help you avoid the possibility of plagiarism, which is a serious violation of academic integrity that may result in your being reported to the dean and suspended from the university. For more advice about documentation, with examples, see Appendix A.

As you meet with your writing mentor, you will discuss how your draft matches the plan you outlined in your proposal. Any changes in the report’s organization, style, or documentation will be planned during these meetings. As mentioned earlier, changes in topic (or major changes in scope) require a new proposal.

During the remainder of Stage 2 you will draft and revise the rest of your report, while receiving feedback on content, style, and mechanics from your mentor and peers. Depending on your topic, you need to bear in mind that your writing mentors are not engineers and are therefore not in a position to evaluate your technical descriptions and conclusions for accuracy. Thus you may need an engineering professor or industry advisor to review the technical content of your report. You are expected to submit a complete draft report by the end of Stage 2, that is, by the first day of spring quarter if you are following the regular academic schedule. This will give you time to complete your final editing by mid April, the deadline for all reports for June graduates.

Stage 3: Completing the Requirements

Generally, students complete Stage 3 in the last quarter of their MPM work. During this stage, you will need to finish editing your report and make any previously unanticipated revisions. You will also work with your mentor to outline your presentation, draft your slides (which you are welcome to give to your mentor for advice), practice your presentation, submit your report to Prof. Krizek, and deliver your presentation. Remember: you cannot schedule a date for your final presentation until Prof. Shwom or Hirsch has approved your report, and they cannot approve your report until it completely fulfills the MPM report-writing criteria.

- Revising and editing the report. After Stage 2, all reports will need final revisions and final editing. Your mentor (and perhaps technical reader) will suggest content revisions and any restructuring that is needed. When the content is acceptable, you will be responsible for final editing of the work. Most students need to get additional help with this step. You should plan to work with one of the following:
(a) a student consultant from Northwestern’s Writing Place. (This service is free, but limited. It is a good choice if you would like to work with the consultants to improve your English while you edit collaboratively.)

(b) an editor recommended by the MPM program. You will need to pay for this service

(c) a qualified editor of your choice

In most cases, an editor indicates the corrections needed by writing comments on your draft report or inserting comments and corrections in your electronic file. **It is your responsibility to make sure that the editor has a copy of the MPM capstone report specifications (that is, these guidelines). In addition, you are responsible for implementing editorial corrections.** If you do not understand the editor’s comments or corrections, you should meet with the editor to ask for clarification. If you do not have time to implement the editorial corrections yourself, you can hire the editor or someone else to type your final copy. However, you are still responsible for proofreading the final version to make sure it conforms to MPM report specifications.

Once your writing mentor has approved your corrected report, you will submit three unbound copies to Prof. Krizek and schedule a date for your presentation. Report copies will be distributed to your committee, who will consider both the technical content and the communication competency of the report. (That is, does it make a persuasive argument, is it technically correct, is it coherent, is it grammatically and mechanically correct?)

After your capstone presentation—where you will most likely receive additional suggestions from your committee—you may need to make additional revisions and corrections. Once these are done, you will submit to the MPM office one final bound copy and one copy of the capstone report on disk. **The required binding for final copies is Unibind,** a binding you can obtain at:

Quartet Digital Printing  
825 Clark Street  
Evanston, IL  
Phone: 847 328 0720

*Preparing slides for the oral presentation.* MPM presentations assume you will use PowerPoint slides to summarize your capstone report and accompany a 30-minute presentation. Once you have a draft report completed, you may work with your communication mentor to outline your presentation and plan your slides. Ideally, your completed slides should be approved by Prof. Shwom or Hirsch before you give your presentation.

One of the classes in the communication course will discuss best practices in PowerPoint slide design. The textbook for that discussion, *Graphics and Visual Communication for Managers* by Sedlack, Shwom, and Keller will be available online. Since slides will be
based on key points and graphics from your report, you can begin to design your slides while you are still working on your report. Slides should take advantage of the visual dimension of PowerPoint; that is, you will want to minimize the amount of text on any single slide and instead use diagrams, pictures, and other visuals to communicate your ideas. Well-designed slides will help you remember key points and encourage you to look at the audience while presenting instead of reading the slides.

• **Practicing your oral presenting skills.** Since the capstone exercise is designed to help you achieve a “personal best” in written and oral communication, it places great importance on oral communication skills. You will be expected to have practiced your presentation in advance so that your presenting skills are smooth and professional. Students often work in small group meetings to help one another present effectively – with good pace, volume, eye contact, gestures, and references to slides. Sometimes they meet individually with Prof. Shwom or Hirsch.

• **Evaluation of your work.** At the end of your presentation (following questions and answers), you and all visitors will be asked to leave the room so that your faculty committee can discuss your performance. You will be informed of the decisions regarding your written report and presentation as soon as these decisions are reached (generally within 30 minutes).

  – If the report and presentation are acceptable, you will prepare a final copy of the report as described earlier.

  – If the presentation is judged *unacceptable*, it must be repeated after at least one week has elapsed. Additional repetitions may be required until you “get it right.”

  – If the report is judged *unacceptable*, it will be returned to you with requirements for additions, modifications, and corrections. All changes requested at the final presentation must be made to the written report before it will be accepted and before you can graduate. Final reports must be completely (or almost) error-free. A report with excessive errors (grammatical, technical, stylistic) will be returned to you for further refinement.

  – When the report is judged acceptable, you must submit *one bound copy* and *one copy on disk* to the MPM office. To repeat, Unibind is required for the bound copy and is available at Quartet Copies in Evanston.
Words of Wisdom from Prof. Krizek:

- **Pay attention to details.** Details often make or break the impression you are striving to impart, so give serious attention to all aspects of this effort. Think of your capstone report as a quality project that you must deliver on time and correct in every detail.

- **Remember the objective of this exercise:** to learn how to communicate effectively in a professional setting, presenting yourself in a positive light, and establishing a “personal best” upon which to base subsequent improvements.

- **Plan ahead.** Many projects in life have deadlines that appear unrealistic or unattainable. Often, however, this situation stems from our own shortcomings in the early stages of the challenge. In planning and preparing your capstone report and presentation, remember that the communication requirements are simply a project that you need to manage. If you fail to manage that project well, your lack of planning or time management do not necessitate a crisis for the MPM Program Director, writing faculty and tutors, or your faculty committee preceding your presentation. **If your work is not submitted on time and does not meet the requirements, you will simply miss the deadline for graduation, and you will graduate later than you planned.**

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**Report Specifications**

As in any project, quality often comes down to the matter of details. Thus the MPM Program requires scrupulous attention to formatting details in the capstone reports. If you format your draft sections according to the following specifications, you will have less final editing to do during “crunch time” in spring quarter.

**Length.** The body of the report must be 20-30 pages, double-spaced, using 12 point Times New Roman font. The number of pages may extend to 35 if the report includes appendices.

**Front-End Materials**

All reports must include the following front-end material (that is, material that comes before the body of the report and thus before p.1):

- **A title page** with a concise descriptive title, author’s name, and date. On the title page, use Times New Roman font, 18-point boldface, for the title of your report. Center the title. Under your name, include the following information in 18 point font, no boldface: name of program, name of department, name of school, name of university, city, and date. The title page has no page number. **See Figure 1** for the required cover page format.

- **Abstract:** 40-50 words (maximum). An abstract is the kind of concise description that would appear in a conference program describing your talk. It should convey your report’s key message. The abstract should be on its own page along with the keywords (see the
Center the heading, “Abstract,” at the top of the page in boldface and 14 point font. The page number, Roman numeral “i,” should be centered at the bottom of the page. Note: An abstract is typically written after you finish writing the report.

• **List of key words.** Key words appear on the same page as the abstract, about one inch below your text. In a horizontal format, list six to ten key words (or key word phrases) that would help a researcher retrieve this report with a key word search. An extensive list of key words in civil engineering is available at the ASCE web site ([http://cedb.asce.org/subjlst.html](http://cedb.asce.org/subjlst.html)). Make sure that your terms are focused enough to be useful for a researcher. In other words, if you are talking about the real estate industry in Korea, do not use “Korea” as a key term. By itself, it is too broad. You could use “Korea real estate” to get closer to a useful term.

• **Executive summary:** The required executive summary is a one-page (maximum), double-spaced version of your report, written after the report is completed. It aims at someone like a busy executive who does not have time to read the whole report. The length of executive summaries is typically proportionate to the length of a document. In longer business documents, an executive summary is typically one to two pages and sometimes the size of a small chapter. The MPM executive summary must explain the purpose of the project, the issues it addresses, and key findings, solutions, and/or recommendations; thus, it is often three paragraphs long. In the third paragraph, solutions or recommendations can be presented in a bullet point list. Like the abstract, the executive summary should begin with a centered title (boldface, 14 point font). The page number is “ii.” Note: An executive summary is NOT an introduction; it should not say anything about what the report is “going to do.” Instead, it should summarize the main ideas of the report. Because it is written after the rest of the report, an executive summary usually borrows key ideas and even phrasing from your introduction and conclusion.

• **Table of Contents (TOC):** Center the words “Table of Contents” at the top of this section (boldface, 14 point font). List major report sections at the left margin. Indent second order and third order headings ([see Figure 2](#)). Note that it is not necessary to include third order headings in the table of contents. To create the dots that connect your text in the TOC to your page numbers, use the Format menu to format tabs and add “leaders.” The first page of the TOC will be Roman numeral “iii.” Depending on the length of your TOC and whether it includes lists of figures, tables, etc., it may take several pages and require 2-3 page numbers.

• **Lists of figures, tables, and symbols** (if appropriate)— These are part of your TOC but begin with centered headings, such as List of Figures; [see Figures 3 and 4](#). Use Roman numerals for all page numbers throughout your TOC.

• **Definitions** (if needed).

• **List of appendices** (if needed). An appendix, if used, should contain supporting data or information that would be bulky or cumbersome in the body of the report, but substantiates arguments and adds credibility. If you want to include different kinds of supporting data, use two or more appendices, numbering them consecutively and giving each a distinctive title.
List the titles of all appendices in your TOC. Note: In your report you will introduce appendices where relevant (for example, “See Appendix A”).

- **Preface.** A preface is optional. Use a preface if you want to explain your interest in the report topic and include anything about your experience that readers should keep in mind. In an MPM report, it is acceptable to use the pronoun “I” in the preface. Like the executive summary, *a preface does not replace your report introduction*. The preface will be the last of the “front pages” with a lower case Roman numeral page number.

**Page Design and Visual Elements**

Use the following format and font sizes as soon as you begin to write—that is, for your proposal, for all of your report draft sections, and for your final report.

- **Spacing:** Double-space the body of the report. Indent the first line of each paragraph five spaces. Do not leave an extra blank line between paragraphs (use the Format menu to eliminate this line if it appears by default).

- **Margins:** Leave a one and one half inch (3.8 cm) margin on the left side of the page and a one inch (2.5 cm) margin at the top, bottom, and right of the page. Use a ragged right margin (not a justified margin); readers find it easier to read ragged margins than justified right margins that sometimes lead to awkward spaces within lines.

- **Type size:** Use 18 point type boldface for your title, 14 point type boldface for all first order headings, and 12-point type boldface italics for third order headings, and regular 12-point type for body text,

- **Page numbers.** Number all pages. Number your “lead-in” or prefatory pages (“front matter”) at the bottom center with lower case Roman numerals (i, ii, iii, etc.). Do not use a number on the title page. Starting with the **Introduction** page, number pages at the bottom center with Arabic numbers. You can change from Roman numerals to Arabic by inserting a “section” break and then choosing the new numbering style.
Legal and Regulatory Issues in Construction Site Safety

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May 5, 2015

Figure 1: Format for MPM Report Title Page
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LIST OF SYMBOLS

<table>
<thead>
<tr>
<th>Symbol</th>
<th>Description</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>e</td>
<td>Void Ratio</td>
<td>Dimensionless</td>
</tr>
<tr>
<td>$p_0$</td>
<td>Atmospheric Pressure</td>
<td>lb/in$^2$</td>
</tr>
<tr>
<td>$v$</td>
<td>Velocity</td>
<td>cm/sec</td>
</tr>
<tr>
<td>$\alpha$</td>
<td>Coefficient</td>
<td>Dimensionless</td>
</tr>
<tr>
<td>$\sigma$</td>
<td>Normal Stress</td>
<td>kPa</td>
</tr>
</tbody>
</table>

Note: The List of Symbols should be presented alphabetically with the English letters first and the Greek letters (if any) following.

• **Headings:** Use no more than three levels of headings in the report. Use first, second, and third level headings, formatted as follows, in your report draft as well as in your final report.

  First level headings (14-point type, boldface): Each of the major divisions will be developed under a first level heading, which should be written in bold letters and centered. The first letter of each major word should be capitalized and the remaining letters should be lower case.

  A second level heading (12-point type, boldface) should begin at the left margin. The first letter of each major word should be capitalized and the remaining letters should be lower case. A second order heading should not be used unless it is necessary to divide the material under a first order heading into two or more sections.
A third level heading (12 point type, italics) is similar to a second order heading except that it appears in italics. A third level heading should not be used unless it is necessary to divide the material under a second order heading into two or more sections.

Following this system, the headings should look like this:

First Level

Second Level

Third Level

If you wish, you may number first, second, and third order headings as follows:

First level: 1 (or 1.0), 2 (or 2.0), 3 (or 3.0), etc.
Second level: 1.1, 1.2, 2.1, 3.1, etc.
Third level: 1.1.1, 1.1.2, 3.1.1, 3.1.2, etc.

In that case, your headings in the first section might look like this:

1.0 First Level

1.1 Second Level

1.1.1 Third Level

Note: Do not refer to report sections as “chapters.” You can refer to them as sections.

- **Equations.** Center all equations. Equations should be centered on an individual line and numbered consecutively throughout the text, and all symbols (unless previously defined in the report) should be defined immediately thereafter, as follows:

  \[
  k = k_0 \exp \left( \frac{-E_a}{RT} \right) \tag{7}
  \]

  where \( k \) is the coefficient of heat conductivity, and so forth. In the text, this equation would be referred to as Equation (7).
Figures and Tables

- Use figures—graphs, charts, photos, drawings, and diagrams—as necessary to help readers visualize what you are discussing. Introduce and discuss all figures in your body text. Be sure to state clearly the description, symbol, and units of all variables; for example, the abscissa of a rectangular Cartesian coordinate plot or the variable in a bar chart should be expressed as: Length, L (meters).

- Use tables to present detailed facts in concise, readable form and to help readers find specific facts quickly. If tables are used, be sure to include a complete description of each variable, as explained above for figures. Introduce and discuss all tables in the text of the report.

- Position figures and tables at the point where they are introduced, directly following the first reference to the figure or table. This method of positioning takes writers a little longer than grouping tables and figures all together at the end of the report, but a report is much easier to read when figures and tables are integrated into the text. If a figure or table will not fit on the page where it is discussed, it is fine to place it on the next page, but in the meantime, fill your page with text. That is, avoid leaving a big, blank space in the middle of a section just because the figure appears on the following page. Large blank spaces make readers think they are at the end of a section.

- Label figures and tables correctly. Each figure and each table should have a unique title in the report. The major words in each title should be capitalized, as in the examples below. Note that titles are positioned differently for figures and tables. For figures, titles should be centered at the bottom, but for tables, titles should be centered at the top. Also, figures and tables should be numbered in separate sequences; that is, a report may have both a Table 1 and a Figure 1.

- Provide citations for tables and figures if you have taken or adapted them from another source.

See Figure 5 for a sample figure and Figure 6 for a sample table.

Content and Organization

Introduction

In your introduction, introduce your project, explain its significance, and tell readers how your report will be organized. Will you be explaining how a complicated project has worked? Arguing in favor a new technique? Analyzing an approach that was successful or unsuccessful where you have worked? Reviewing recent research on a topic that interests you?
Although your report will have an abstract and executive summary, do not assume that they serve as the introduction to the report. Instead, they are shortened versions of the report and are designed to stand alone. An introduction, which does not stand alone, is the beginning of the report. It is designed to arouse your readers’ interest and help readers read the report. It should clearly explain the purpose of the report (and of the project, if the two are different), the issue to be addressed, why it is important, and how the report is organized to discuss it. In addition, the introduction may provide important background information that the reader will need.

Another way of looking at the introduction is that it gives readers the “big picture” before the details. It is the first step in a sequence recommended for most technical writing, described colloquially in the following familiar advice:

- “Tell them what you’re going to tell them.”—the essence of the introduction
- “Tell them.”—the body of the report
- “Tell them what you told them.”—the conclusion (although a conclusion does more than merely summarize)

Figure 2. An Illustration of the Structure of Korean-Type REITs
(http://www.kreic.com/pds/pds.jsp Korea Real Estate Information Center, Data room)

Figure 5. Sample Figure
Table 2. What will change in the REITs Act?
(adapted from http://www.moct.go.kr Ministry of Construction & Transportation, Contents of REITs Act)

<table>
<thead>
<tr>
<th>Classification</th>
<th>Regulation in force</th>
<th>Direction for amendment</th>
<th>Expected effects</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Capital</td>
<td>50 billion won</td>
<td>30 billion won</td>
<td>It will become easier to set up a REIT</td>
</tr>
<tr>
<td>Investment in kind</td>
<td>It is prohibited for general REITs in principle. However, it is possible after receiving permission for real estate development projects (or being listed in the stock market)</td>
<td>General REITs are allowed to invest in kind within the limit of 30% of capital</td>
<td>The burden for fund raising will decrease, while the constitution of products will become easier. In addition, development projects will be activated</td>
</tr>
<tr>
<td>Investment target</td>
<td>Real estate, marketable securities, rights for the use of real estate and rights for the operation of roads</td>
<td>Investment target will also include loans to short-term real estate development projects for less than six months</td>
<td>The range of asset operation will expand.</td>
</tr>
</tbody>
</table>

Figure 6. Sample Table

Body of the Report

The body of the report should be divided into sections with headings. The logic of the headings should be immediately transparent. That is, a reader should immediately be able to see why sections are in a specific order and how they relate to each other. Begin each section with a short introduction explaining what that section covers. Begin each paragraph with a topic sentence, that is, a key point or the paragraph’s purpose.

Conclusion

In a long report, the conclusion often includes a summary; this is the point where you “tell them what you told them.” However, a 30 page report rarely needs a summary. In the MPM capstone report, you should use your conclusion to expand upon the significance or implication of your
ideas. It’s the “so what” of your report. It may suggest topics for future research. It may remind readers of the limitations of your study. But it should definitely explain why your report is important and what your research shows or suggests.

**Writing Style**

The MPM report is a technical document, not a personal narrative. Avoid using personal pronouns (“I,” “me,” “you”) except in the rare instances when you are providing evidence based on your own experience. The focus should be not on you but instead on the topic of your report. You may use personal pronouns in the preface of your report, if you include a preface; the preface is the place where you speak about your interest in the topic, your background with the material, and any relevant experience you have had.

Good technical writing style is clear and concise, with relatively short sentences and active voice verbs. If you need additional work on writing style, the tutors in the Writing Place can help you, and you can make an appointment with them on the Writing Place web site (www.writing.northwestern.edu).

**Documentation and Citation Requirements**

Whether you write a case study, an argument, or an explanation of a cutting edge approach to a problem, your capstone report will be based on research. You will be writing about ideas you take from academic journals, trade journals, government publications, product literature, company documents, web sites, site visits, and interviews. You will be using information from your classes, the internet, faculty, industry experts, and peers. When doing so, you must adhere to strict principles of “academic integrity” and avoid any possible accusation of plagiarism. This means giving credit for—that is, *documenting*—all of the material you take from somewhere else, whether you are quoting that material directly or paraphrasing it, that is, restating the ideas of others in your own words. **You need to document (that is, identify the source and give credit for) all material except your original ideas and accounts from personal experience.**

**Documentation guidelines**

- **Use APA documentation for your capstone report.** APA style is widely used and is very similar to ASCE style. It is easy to find examples of correct APA documentation on the internet. If you need guidance with APA style beyond what is given in these guidelines, go to the Purdue Online Writing Lab (OWL): [http://owl.english.purdue.edu/owl/resource/560/01/](http://owl.english.purdue.edu/owl/resource/560/01/).
  
  For internal citations, go to [http://owl.english.purdue.edu/owl/resource/560/02/](http://owl.english.purdue.edu/owl/resource/560/02/).
  
  For advice about your reference list, go to [http://owl.english.purdue.edu/owl/resource/560/05/](http://owl.english.purdue.edu/owl/resource/560/05/) and the specific pages giving advice for the kinds of sources you used (for example, article in a journal, book, electronic source, etc.)

- **Do NOT cut and paste from any electronic document for your content.** This will lead to plagiarism (and failure).
When you want to use or refer to material from your sources, summarize and paraphrase that material. Even though your report will be based on research, it needs to reflect your voice and point of view. Your point of view and your voice should dominate the report; the research is merely your support. This means that most of your sources should be summarized or paraphrased, rather than quoted.

- Use quotations (the author’s actual words) in two instances only: (1) when you are telling readers exactly what someone said, as in an interview, and (2) when it is important to have the exact words of your source. Introduce quotations in your own words, as in the example below:

  The American Society of Civil Engineers (1998) notes, “Three of these violations occurred in . . . ”

- Include citations in all of your drafts. To make sure that you avoid plagiarism, quote and document sources as you write sections of your report; do not wait until you are done writing a draft to add citations to your paper! This is a careless writing practice that leads to extra revision at the end and can result in hours of extra work and mistakes. Moreover, if you are paraphrasing material that your MPM writing mentor thinks is your original work, she will not be able to tell if your documentation is sufficient until you submit your final report. That is way too late: if she discovers that your documentation is not adequate, she will not be able to approve your report. That is a professional and legal standard central to Northwestern’s standards for academic integrity and required by the Graduate School.

- Cite all sources in two places. For your paper to be properly documented, you must cite sources parenthetically within the body of the report (e.g., author and date) and fully at the end in your reference list.

  **Citations in the body of the report**

- Use the correct style. In the text, references follow one of two styles, depending on whether you mention the author’s name in the text of your report or not. You need to determine when to use each style.

  *Example: citing a source when you mention the author’s name in your sentence*
  Zilch (2011) reported that . . .

  *Example: citing a source when you do NOT mention the author’s name first*
  Several researchers (Zilch, 2011; Smith, 2005; Jones, 2007) have reported that . . .

- Add page numbers to citations if you quote from a text. Most citations do not include specific page references. However, if you quote from a text, include the page number for the quotation.
Example: citing a source for a quotation

The Equal Employment Opportunity Commission (EEOC) issued guidelines related to discrimination in employment. The most noted guideline was the 80% Rule of Thumb, which states “If minority selection rate is less than 80% of the rate of the top majority then it can be considered evidence of discrimination (Doverspike, 2000, p. 8).

• Cite tables and figures accurately.
  – If a figure or table is taken from a book or article and included in the report, the reference must be included in the title:

    Figure 2. Gross National Product of Norway (Zilch, 2011).

  – If a figure or table is modified or supplemented with new data, the original figure or table must be referenced with a clear indication of the change that was made.

    Figure 2. Gross National Product of Norway (adapted from Zilch, 2011).

• In the body of the report, cite information gained from personal discussions or the internet just as you cite print sources. Put the author and the date the information was received in parentheses after the reference. In addition, for personal communications, identify the form of personal communication in the parenthesis, since personal communications are the one type of source that does not appear in the reference list.

  Example: personal communication
  None of the existing regulations addresses the system as a whole (Mastaglio, telephone interview, 2012).

  Example: personal communication
  Mastiglio (2012, telephone interview) claims that none of the existing regulations addresses the system as a whole.

  Example: reference to the internet
  “To avoid costly changes on page proofs, authors are asked to very carefully review the final manuscript they send to ASCE for publication . . . “(ASCE, 2000).

Reference List

• Organize the list alphabetically, by the author’s last name if possible (see Figure 7). For first and middle names, just use initials. Remember that sometimes the “author” is a department or organization. If there is no author, use the title of the book or article.
References


**Figure 7: Sample Reference List**

For more examples, refer to the Purdue Online Writing Lab (OWL): [http://owl.english.purdue.edu/owl/section/2/10/](http://owl.english.purdue.edu/owl/section/2/10/)

- **Put titles of books and journals in italics.** Use italics also for the names of websites and reports.

- **Do not put the titles of shorter works, such as articles or chapter titles, in quotation marks,** even though you used quotation marks to identify articles in the body of your report and your internal citations.

- **Do not use abbreviations. Spell out the names of all organizations, publishers, proceedings, journals, and so forth in full.** Doing this in your reference list allows readers
to identify your sources readily and retrieve the information you used, if they desire. Using abbreviations can lead to confusion. As one example, most civil engineers know that ASCE is the American Society of Civil Engineers, but how many know that ASPT is the American Society for Paving Technologists? As another example, does J. Math. Phys. refer to the Journal of Mathematics and Physics or the Journal of Mathematical Physics?

• **Use single-spacing** for the text of an individual reference, but double-space in between references.

• **Use the formats indicated below for various types of sources.** However, do not include the type of genre—for example, the label “book” or “journal paper”—in your list. These labels are included below just to help you find the correct form of citation.

  **Book**

  **Journal Paper**

  **Magazine Article**

  **Newspaper or Bulletin Article (with no author)**

  **Paper in a Conference Proceedings**

  **Personal Interview**
  (Note: in APA style, reference lists do not include personal interviews. However, interviews are indicated in the parenthetical references.)

  **Report**
Technical Standard or Code


Web site

For more examples of documentation covering specific situations, see the OWL website on APA style: http://owl.english.purdue.edu/owl/resource/560/01/. For examples of correct documentation based on excerpts from MPM capstone reports, along with some discussion, see Appendix A: Western Documentation Conventions for Technical Reports.
Appendix A:  
Western Documentation Conventions for Technical Reports

Technical reports in professional and academic communities in the West take the documentation of information very seriously. While there is no single documentation style that applies to every field, there is much agreement about what needs to be cited and where that information should appear. The MPM Program expects students to follow the documentation practices prescribed by the American Psychological Association, commonly referred to as the APA. APA style is widely used and is very similar to the style used by the American Society of Civil Engineers (ASCE). You can easily find examples of correct APA documentation on the internet. As explained earlier in these guidelines, you can find many useful examples by going to the Purdue Online Writing Lab (OWL): [http://owl.english.purdue.edu/owl/resource/560/01/](http://owl.english.purdue.edu/owl/resource/560/01/).

Failure to document sources correctly and completely constitutes a serious breach of academic integrity and is taken very seriously by the Graduate School at Northwestern. Graduate students have to take particular care to document ALL of their sources, including information they take from the Internet, other classes, people they interview (including professors and fellow students), and even their own papers from previous classes. It is not acceptable to paste chunks of material from another source in your papers or reports. If you use information without changing it, even if you’re using just a few specific words or phrases, you must put that information in quotation marks. In fact, even if you paraphrase the information (meaning that you’re restated it in your own words), you still need to give credit to the person or people who came up with the idea. This strict method of documentation may be different from the way that documentation is handled in other countries, but it is common in the U.S., Canada, Europe, and many other places.

This appendix illustrates a variety of ways in which MPM students have used APA documentation in their reports, along with short explanations. If you would like help understanding these examples or documenting your own material, you should contact the Graduate Writing Place in Evanston, a free peer tutoring program available to all Northwestern students and faculty.

APA Documentation: A Two-Part System

In any long paper or report, documentation appears in two places: first, in abbreviated form in the body of the paper or report, and second, as a complete citation in a reference list at the end of the document. The abbreviated form, a “parenthetical citation,” briefly identifies the material as cited and then gives the most important information about it—author(s) and year of publication—so that readers can easily find the complete citation in the References, which lists all of the sources alphabetically by the first word in the entry, which is usually the authors’ last names.

Examples of Parenthetical Citations Used for Different Purposes

The following examples focus on parenthetical citations because they illustrate different kinds of content that need to be cited. For each parenthetical citation there would be a complete citation in the reference list. Some of the examples show how the complete citation would look.
1. *Explains the source of facts* used in an introductory paragraph. Every time you use facts in an MPM report, your readers will want to know where your facts come from. Citing your sources accurately establishes your credibility and illustrates your expertise.

   In most metropolitan cities in the world, heavy traffic flows terrify people, especially during the rush hours. Beijing, the second biggest city in China, which has approximately 30 million people, suffers from huge traffic jams every single day. Nowadays, people not only have to face an endless traffic jam going to work during weekdays, but also are tortured by the congestion during the weekends. According to a report released by the Chinese Academy of Sciences (China.org.cn, 2011), people in Beijing spend 38 minutes on average to get to work under normal traffic conditions. The commuting time extends to 52 minutes when taking the congestion into consideration. Both situations are ranked to be the worst among 50 cities in China’s mainland.

   The parenthetical citation—China.org.cn, 2011—gives readers enough information to find the complete citation in the References list, which starts with the author’s last name or the organization that functions as the author, and is immediately followed by the date of publication.


   Notice that there is no period at the end of the URL. That is because readers would now know whether the period is actually part of the URL and thus might have trouble accessing the source.

2. *Gives the authors and publication date of the book the author has introduced* as an “excellent example” of the point he has just made:

   There have been many comprehensive studies done in the past few decades on the vernacular architecture throughout the world. In order to analyze the enormous amount of data, most studies of this kind have divided the world into regions by culture, weather, and geographic location. An excellent example of this are the maps included in the *Atlas of Vernacular Architecture of the World* (Bridge, Oliver, & Vellinga, 2007), a research initiative conceived as part of the United Nations International Year of Housing the Poor and supported by Oxford University.

   The complete citation would be listed in the alphabetized reference list under the last name of the first author:


   Notice that the authors’ first names are not used. APA style cites authors by their full last name, followed by a comma, and then their first initial, followed by a period and then by a
comma since the name appears in a list. Also, APA style uses the ampersand (&) instead of spelling out the word “and.” The ampersand is used in the citation even if the authors use “and” somewhere else, such as on their title page.

3. Synthesizes information from several sources in an introductory paragraph, with each source indicated with a parenthetical citation:

In response to the Great Mississippi Flood of 1927, which resulted in millions of dollars in damage and the death of over 200 people in the Mississippi River Delta, the United States government enacted the Flood Control Act of 1928. The Act placed the United States Army Corps of Engineers in charge of improving the levee systems along the Mississippi River, including New Orleans, while leaving the responsibility of maintenance to the New Orleans Levee Boards (Seventieth Congress Session 1, 1928). The New Orleans levee system at this time was constructed of earthen material including clay, peat, and silts on top of natural levees (Rogers, 2008) and was to be built higher and thicker than existing levees along the river (Ambrose, 2001).

Each parenthetical citation refers to a different source, listed this way, in alphabetical order, in the reference list:


Notice that in some cases an organization or a meeting can be the “author” of a document.

4. Gives credit for someone else’s definition:

REITs, known as FIBRAs in Mexico, were implemented in 2004 and have experienced great success. According to the article “FIBRAs Insight: Toward a Decade of Mexican REITs,” FIBRAs are defined as “fiscally transparent trusts incorporated under Mexican legislation that must acquire or construct real estate destined to be leased” (Sanchez & Padilla Ordaz, 2013).

The citation would look this way in the reference list.

Notice that in the text, the name of the article is put in quotation marks, and each word in the title is capitalized. In the reference list, the article is not in quotation marks and only the first word of the title—and the first word after the colon—are capitalized.

5. *Puts just the year in parentheses* because the sentence includes the “author,” who in this case is an organization:

Because of the unstable economic environment suffered during 2007–2009, the number of visitors the country received during these years varies. Nevertheless, from 2007 to 2012, the number of tourists has increased at an average rate of 4% each year according to figures provided by the Ministry of Tourism (2013).

6. *Includes a parenthetical citation that points to the source used for this figure.* All figures and tables must be cited as well. If you have modified a figure or table, you can indicate that in your citation. If the figure or table is entirely your own work, and you have not used it in a previous paper, then you do not need to cite it.

![Figure 1: Pakistan’s Electrical Consumption by Sector](image)

In the reference list, the complete citation would appear as follows:


7. *Used after several sentences that come from the same source.* This can be done because no material from another source has intervened.

The shortage of housing units in Iraq has been one of the major issues for the last three decades, where the population growth has increased significantly without major projects or solutions from the
governments to solve this ever-growing problem. In urban Iraq 13% of houses have more than ten occupants, and 37% have three or more people per room. Fifty-seven per cent of the urban population currently lives in slum-like conditions. By 2030, the population will grow to almost 50 million, which will put further strains on access to adequate housing (UNCT Iraq--Facts & Figures, 2010).

8. **Gives credit for information that came from a telephone interview:**

The Zion Nuclear Plant was in operation at the time of the TMI meltdown in 1979 whereas the Byron and Braidwood stations were in the construction phase. After the regulations from the NRC were issued, the industry was slow to respond to the level of detail required to meet the new expectations. This was most apparent with those plants at mid-construction because contracts were in effect. The result of not being able to respond to the new NRC regulations contributed to both Byron and Braidwood being completed at dramatically higher overruns: original estimate after receipt of the construction permits was $750M for Byron with actual construction and startup costs totaling $3.80B (cost overrun of 400 percent) and $1.10M for Braidwood with actual construction and start-up costs of $5.05B (cost overrun of 360 percent) (Donavin, R., telephone interview, 2013).

When you use APA documentation, you do not list interviews in your reference list at the end of the report. That is because your readers would not be able to access that information in any easy way. However, citing the source in a parenthetical citation shows where you got your information, which could, in theory, be verified.

9. **Illustrates how the writer gives credit for ideas he is primarily summarizing but also uses quotation marks around a phrase that he found worth quoting:**

The first [project that gave rise to 3D printing] was initiated by a Dutch architect, Janjaap Ruijssenaars, who designed a house “with no beginning or end”, shaped like a Mobius strip of 1,100 square meters of floor space and that would take 18 months to come out of the ground (Architects 2013). The production of the building will be done on a 3D printer called D-Shape, a technology that uses a stereolithography printing process with sand and a binding agent that enables builders to create structures that are supposedly as strong as concrete. In a BBC article (Architects, 2013), Ruijssenaars explains that his building could be used as either a home or a museum, and would feature parts usually made from concrete but printed using broken up rocks and an emulsion binding, while the façade would use glass and steel for an overall cost of 4 to 5 million dollars.

Notice that parenthetical citations of a work without an author include only the first word of the title—or enough of the title to distinguish the work from all other entries in the reference list. Do not include the entire article name in parentheses. Also notice that in the body of your paper, you would use italics to indicate the title of a book or journal or website and quotation marks to indicate an article. But in APA citations, articles are punctuated differently. The title is not put in quotation marks, and only the first word of the title is capitalized, as in the following:

**Concluding Remarks: Ask for Help!**

Documenting a report completely and correctly is a complex and time-consuming task. The examples above are not meant to be an exhaustive or complete discussion of how to use APA documentation in your MPM capstone report or in other technical reports. Instead, they illustrate the most common aspects of APA style while also showing that documentation requires decision-making and precision.

The earlier that you begin to use APA style in your MPM capstone project, the easier it will be and the more quickly you will be able to proceed. But if you find that you are at all confused after reading these examples and the online information, contact the Main Library Writing Place or the Graduate Writing Place at Northwestern for help, or check with Profs. Shwom.